



28 March 2023

UPDATED FY 2023 EARNINGS OUTLOOK NAMOI COTTON LIMITED (ASX: NAM)

Namoi Cotton Limited (**'Namoi'** or the **'Company'**) is expecting earnings for FY2023 to differ from its previously published guidance on 22 December 2022.

Revised FY2023 earnings outlook

The EBITDA¹ outlook for FY2023 has been revised down from our previously announced forecast of \$19-21 million to \$15-17 million from a ginning volume of 1.17 million bales.

Earnings have been negatively impacted by one-off factors that include:

- Increased transport and storage costs related to the delayed execution of cottonseed sales, particularly in the export market in the last quarter of FY2023 and
- Delayed ginning season, extending the sale of cottonseed and mote which will be realised FY2025.

Further information will be provided with the Full Year Results to be released by the end of April 2023.

FY2024 (2023 season) volume outlook

Australian cotton production is forecast to be above average in the 2023 season, but less than the 2022 season of around 5.6 million bales. ABARES (March 2023) is forecasting Australian cotton production of 5.3 million bales and Cotton Compass (February 2022) is forecasting 4.9 million bales.

Based on forecast production, Namoi expects to gin 0.9 to 1.1 million bales of cotton in 2023 (FY2024).

This announcement was approved by the Board of Namoi Cotton.

For further information, please contact:

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¹ EBITDA is a non-IFRS and unaudited measure defined as earnings before interest, tax, depreciation, and amortisation including share of profit from associates and joint ventures and excluding impairment charges